



Exceptional Service for Exceptional Clients

Dickinson Williams & Company is an independent investment bank providing objective, experience-based advisory services to lower middle market clients.

SERVICES

- Sell-side advisory
- Buy-side advisory
- Private placements
- Recapitalizations
- Strategic advisory

CLIENT PROFILE

- Family-owned and closely held businesses
- Private equity groups
- Public and private corporations
- North America

TRANSACTION PROFILE

- Enterprise value: \$10 – 125 million
- EBITDA: \$2 – 12 million

COMBINED EXPERIENCE OF OUR PARTNERS

80+

Years of investment banking experience

\$4.5+ billion

Aggregate transaction value

115+

Closed transactions

32

States and provinces

Previous Firms

Harris Williams & Co., Lincoln International, Heller Financial, BB&T Capital Markets

INDUSTRY VERTICALS



Industrials



Business Services



Healthcare



Distribution



Consumer

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REPRESENTATIVE TRANSACTIONS

Client	Description	Ownership	Transaction	Industry
	Manufacturer of industrial drying and sealing equipment.	Dyad Partners	Sold to Druid Capital Partners	
	Provider of environmental testing and analytical services.	Private	Sold to Montrose Environmental Group, a portfolio company of Oaktree and Compass Partners	
	Provider of janitorial supplies and related cleaning equipment repair services.	Private	Sold to Imperial Dade, a portfolio company of Audax Group	
Global Immigration Services Provider	Leading single source provider of global immigration and consulting-related services.	Private	Sold to an undisclosed private equity backed strategic buyer	
Contract Research Organization	Provider of tailored clinical operations solutions to the global biopharmaceutical and medical device industries.	Private	Sold to an undisclosed private equity firm	
	City Marina Company is the leading operator of marinas and boatyards in Charleston, SC, including the Charleston City Marina, the Bristol Marina, and the City Boatyard.	Private	Sold to Safe Harbor Marinas, a portfolio company of American Infrastructure Funds and Koch Industries	
	Divestiture of Afton Chemical's metalworking fluid additives business with operations in the U.S., U.K., and India. Afton is a subsidiary of New Market Corporation.	New Market Corporation (NYSE:NEU)	Sold to Italmatch Chemicals S.p.a., a portfolio company of Ardian	
	The largest and oldest wholesale distributor of freshwater and saltwater aquarium fish in the Western Hemisphere.	Meriwether Capital	Sold to Central Garden & Pet Company (NASDAQ:CENT)	
	Provider of natural and man-made stone to the residential and commercial construction markets.	Luck Companies	Divestiture to multiple buyers	
	Designer and manufacturer of high quality, customized railroad products serving the North American rail industry.	Healey Railroad Corporation	Sold to Wabtec Corp. (NYSE: WAB)	
	Contract manufacturer of high potent sterile injectable pharmaceuticals.	University of Kentucky	Sold to Piramal Enterprises	
	Behavioral health provider specializing in collegiate addiction treatment and recovery services.	Private	Sold to Summit BHC, a portfolio company of Flexpoint Ford	

* Transaction was completed by principal while employed by previous firm.